

GHA design studios Adopts Deltek Vision® to Build Organizational Efficiency and Support Growth

Toronto, Canada – March 1, 2011 – GHA design studios, one of North America’s leading retail design firms, has engaged Deltek Vision to help manage the evolving organizational structure and expected growth of the business . A few years ago GHA, based in Montreal, acquired Marco Retail of Detroit. Given the need to focus on driving business through the period of the economic downturn, the combined organization chose to leave the two companies running independent accounting solutions. With the improvement in economic conditions and business prospects on the upswing, GHA believes the time is right to implement a standard solution organization-wide while improving firm-wide policies and procedures with enhanced access to critical information to help plan and execute more effectively.

“Running two separate accounting solutions is never optimal. At the same time, we quickly realized that the demands of the new organization, once the economy got back on track, would surpass the capabilities of either of the incumbent solutions – QuickBooks and Simply Accounting,” said Anna Giammarco, VP Finance and Administration with GHA. “Given the degree of organizational change, with two companies in two countries in tandem with our planned growth, we felt Vision provided the most favourable mix of feature set, scalability, and user friendliness to become our solution of choice.”

“We’re excited about this opportunity to be involved with GHA’s evolution as an organization,” said Don Kennedy, Principal of Kennedy Vomberg. “Not only is GHA looking to consolidate their operations on single accounting platform, but they are also looking to improve the overall effectiveness of GHA’s team of project managers through the deployment of Vision’s project management and resource scheduling solutions.”

About Kennedy Vomberg

Kennedy Vomberg is headquartered in Toronto and provides business advisory and software consulting services to the professional services industry throughout Ontario and beyond. In partnership with Deltek, Kennedy Vomberg markets and implements the Vision line of business management solutions to organizations that are project-based. For 2008, Kennedy Vomberg was recognized as Deltek’s Growth Partner of the Year globally; in both 2010 and 2011, Kennedy Vomberg has been honoured by Deltek with Premier Partner status (currently one of four companies internationally) for overall business excellence in the service of their customers.

Over the course of the last three years, Kennedy Vomberg has worked with over 50 firms across Eastern Canada helping them select, implement, and optimize the value to be gained from their Vision investment.

About GHA design studios

Over the past 25 years, GHA design studios has evolved into one of North America’s leading retail design firms with an expansive portfolio that is garnering the attention of the international design community. GHA has honed its experience in the retail design industry by constantly redefining what a shopping experience could be. In their dual function as store designers and

shopping centre designers, they have come to understand the objectives of those on either side of the lease line. This dual responsibility has made the role of tenant liaison a natural extension. Their experience in liaising between Landlords and Tenants has been an invaluable tool in maximizing retail impact for both and has leveraged their position as retail designers. With offices located in bi-cultural Montreal, Quebec and in Detroit, Michigan, GHA is proud to bring their special blend of Canadian and American perspective to the international forum.

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